

# Discrete ERP Relationship Index: Small-Business

Relationship scores for discrete erp are shown below. The chart highlights some of the factors which contribute to a product's overall Relationship score. Ease of doing business with, quality of support, and likelihood to recommend data is shown in the table below.

		Ease of Business	<ul><li>Likely to Recommend</li></ul>	<ul><li>Quality of Support</li></ul>	Other Factors	Score
Acumatica The Cloud ERP	Acumatica					8.49
small <b>B I Z</b> E R P	BizAutomation					8.36
Microsoft	Microsoft Dynamics 365 Business Central					8.02
SYSPRO <sup>®</sup>	SYSPR0					7.79
TallyPrime	TallyPrime					7.78
mie	MIE Trak Pro					7.73
odoo	Odoo ERP					7.55
OfficeBooks.com	OfficeBooks					7.31
SAP	SAP ECC					7.06
SAP	SAP ByD					6.98
SAP	SAP Business One					6.96
DRACLE NetSuite	NetSuite					6.46

(Discrete ERP Relationship Index Small-Business continues on next page)

 $<sup>{}^* \, \</sup>mathsf{Products} \, \mathsf{are} \, \mathsf{ordered} \, \mathsf{by} \, \mathsf{Index} \, \mathsf{score}. \, \mathsf{Products} \, \mathsf{are} \, \mathsf{ordered} \, \mathsf{alphabetically} \, \mathsf{if} \, \mathsf{two} \, \mathsf{or} \, \mathsf{more} \, \mathsf{products} \, \mathsf{have} \, \mathsf{the} \, \mathsf{same} \, \mathsf{Index} \, \mathsf{score}.$ 

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# **Discrete ERP Relationship Index: Small-Business** (continued)

Relationship scores for discrete erp are shown below. The chart highlights some of the factors which contribute to a product's overall Relationship score. Ease of doing business with, quality of support, and likelihood to recommend data is shown in the table below.

		<ul><li>Ease of Business</li></ul>	Likely to Recommend	<ul><li>Quality of Support</li></ul>	Other Factors	Score
2	Kinetic					6.41
Sage	Sage 100cloud					6.41
	Microsoft Dynamics 365 Supply Chain Management					5.86
eci	JobB0SS <sup>2</sup>					5.77

(Discrete ERP Relationship Index Small-Business continues on next page)

<sup>\*</sup> Products are ordered by Index score. Products are ordered alphabetically if two or more products have the same Index score.



# **Discrete ERP Relationship Index: Small-Business** (continued)

#### **Relationship Definition**

Discrete ERP software manages most operational and back-office activities of manufacturing companies that produce distinct or individually separated products. Discrete ERP systems are used to plan, manage, and track production activities as well as other related processes such as inventory management, sales, purchasing, or accounting. By using discrete ERP software, manufacturers can identify what needs to be produced based on demand, what raw materials are required for production, and how to create and implement production plans. In addition, discrete ERP tools help manufacturers monitor the quality of the products and deliver them to customers.

Due to its broad scope, discrete ERP software can be used by all departments of a manufacturing company, but it is critical for the production team. For optimal results, discrete ERP solutions should be used by accountants to manage financial transactions, by purchasing managers for fulfillment, or by warehouse managers to manage the inventory of raw materials and finished goods.

Discrete ERP software can be delivered as a standalone solution or as a package combining multiple solutions. Many vendors also provide a core package and additional modules that can be bought separately. This type of software needs to integrate with other enterprise software such as CRM all-in-one software, supply chain suites, PLM software, and HR management suites.

To qualify for inclusion in the Discrete ERP category, a product must:

- Provide robust accounting features or tight integration with accounting software
- Include features to create and manage multiple types of bills of materials
- Create and consolidate purchase orders for raw materials and finished products
- Capture sales orders from customers and match them with product availability
- Manage inventory or raw materials and finished products in multiple locations
- Identify and allocate the equipment and human resources needed for production
- Create and implement production plans depending on demand and capacity
- Monitor quality standards for products during production and warehouse storage
- Provide features to ship products to customers or distributors and track returns
- Track production and administrative costs per department or activity
- Include financial reporting and dashboards as well as financial statements

(Discrete ERP Relationship Index Small-Business continues on next page)



# **Discrete ERP Relationship Index: Small-Business** (continued)

#### **Relationship Index Description**

A product's Relationship score is calculated by a proprietary algorithm that factors in real-user satisfaction ratings for a number of relationship-related review questions. Software buyers can compare products in the Discrete ERP category according to their Relationship scores to streamline the buying process and quickly identify the products that provide the best relationship with software sellers based on the experiences of their peers. For sellers, media, investors, and analysts, the Index provides benchmarks for product comparison and market trend analysis.

Badges are awarded to products for: Best Relationship (highest overall relationship score), Highest Quality of Support (highest overall quality of support score), and Easiest Doing Business With (highest ease of doing business with score).

Products included in the Small-Business Relationship Index for Discrete ERP | Spring 2025 have received both a minimum of 10 reviews and 5 responses from real users for each of the relationship-related questions featured in our review form by February 25, 2025. These ratings may change as the products are further developed, the sellers grow, and as additional opinions are shared by users, and a new Relationship Index report will be issued for this category as significant data is collected.





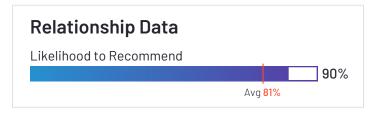
## Acumatica



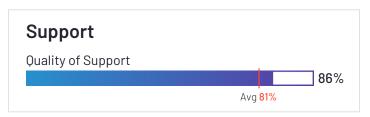


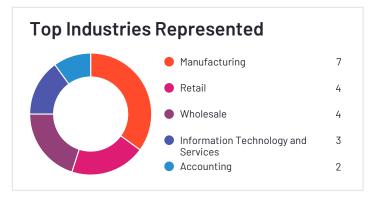




















Employees (Listed On Linkedin) 604



Company Website acumatica.com



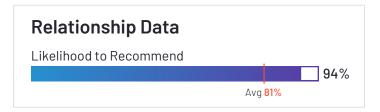


## BizAutomation Cloud ERP

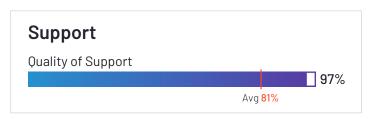
**4.7** ★★★★ (25)

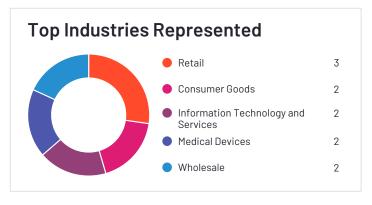






















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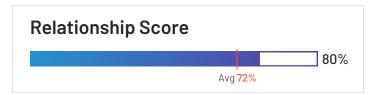
Company Website bizautomation.com

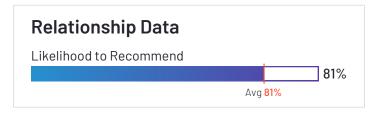


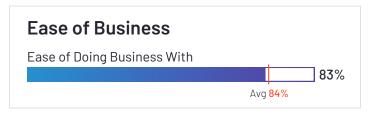


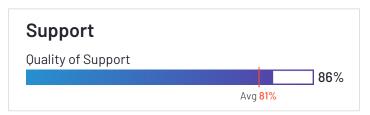
# Microsoft Dynamics 365 Business Central

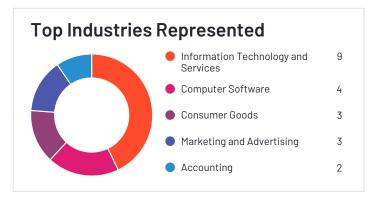
4.0 ★★★☆ (836)





















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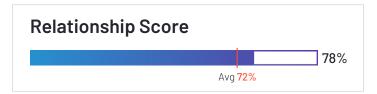
microsoft.com

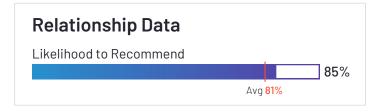




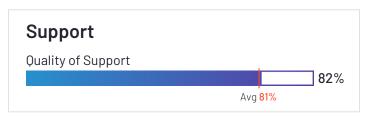
## **SYSPRO**

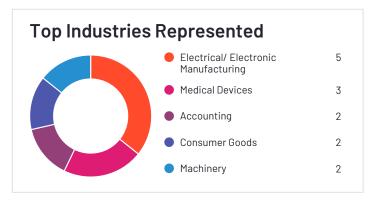




















**Company Website** 

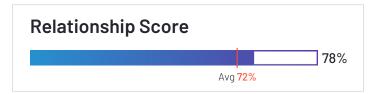
**Employees (Listed** On Linkedin) 180





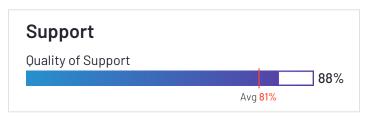
# TallyPrime

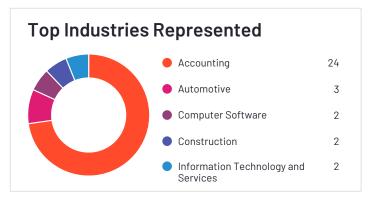




















Employees (Listed On Linkedin) 3,671



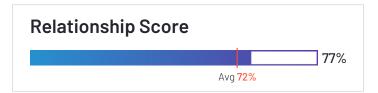
Company Website tallysolutions.com

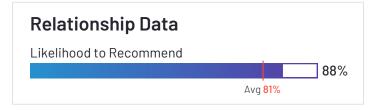




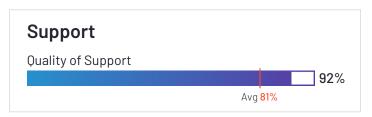
## MIE Trak Pro

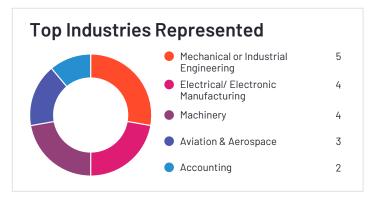
4.3 ★★★★ (100)



















Employees (Listed On Linkedin)



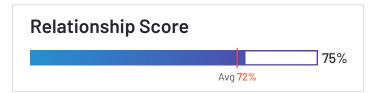
Company Website mie-solutions.com

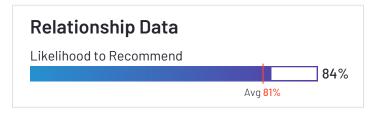


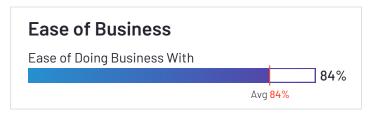


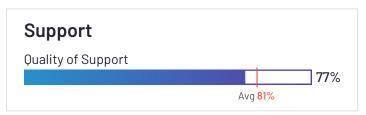
## Odoo ERP

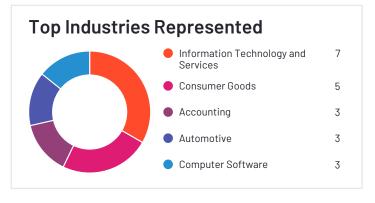
4.3















Brussels, Belgium

Year Founded 2005



Employees (Listed On Linkedin) 5,288



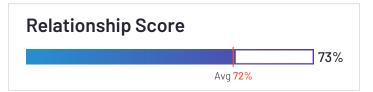
Company Website www.odoo.com

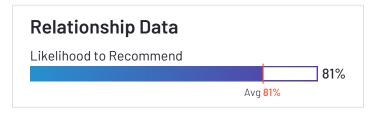




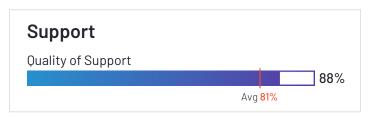
# OfficeBooks

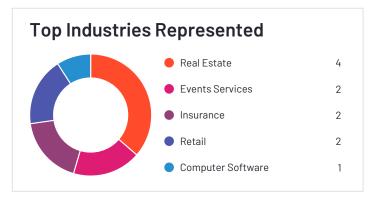
**4.1** ★★★☆ (61)



















Employees (Listed On Linkedin)



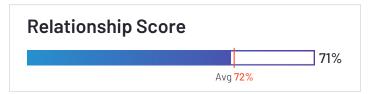
Company Website officebooks.com

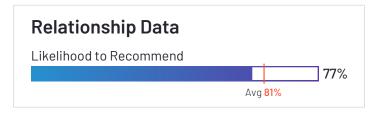




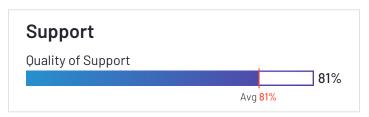
## SAP ECC

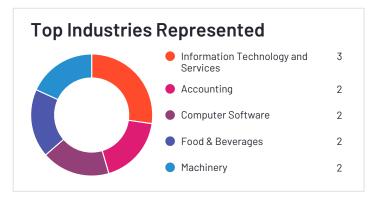
4.2 ★★★☆ (870)



















Employees (Listed On Linkedin) 125,049



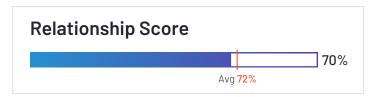
Company Website www.sap.com

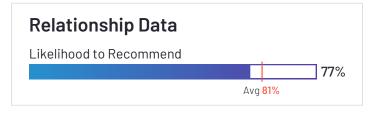




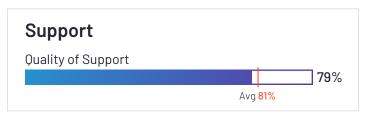
# SAP Business ByDesign

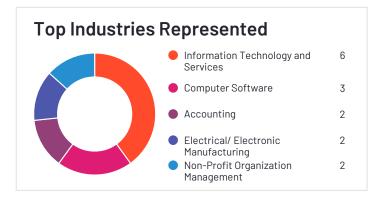
4.0 ★★★☆ (185)



















Employees (Listed On Linkedin) 125,049



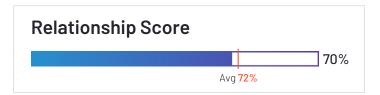
Company Website www.sap.com

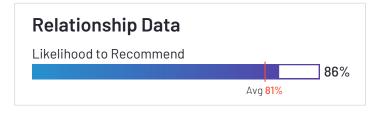




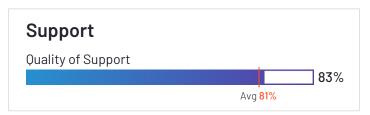
## SAP Business One

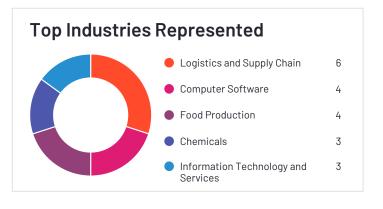
**4.3** ★★★★ (518)















Year Founded 1972



Employees (Listed On Linkedin) 125,049



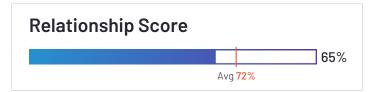
Company Website www.sap.com

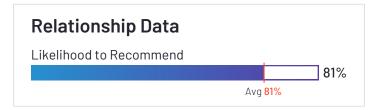




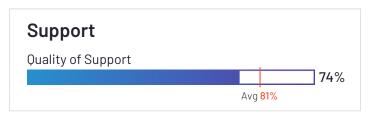
## NetSuite

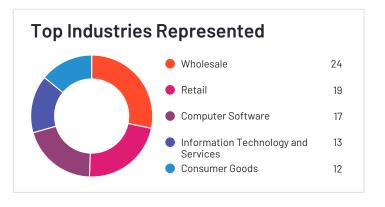
**4.0** ★★★☆ (3,736)



















Employees (Listed On Linkedin) 199,405



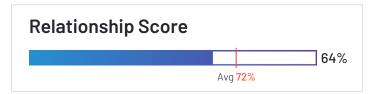
Company Website www.oracle.com

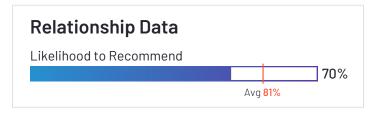




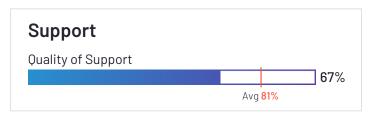
## Kinetic

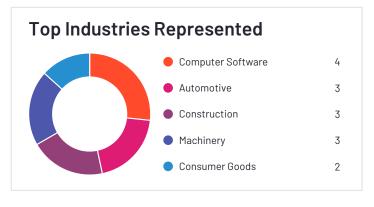
3.8 ★★★☆ (476)





















On Linkedin) 5,776

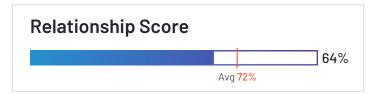
Company Website www.epicor.com





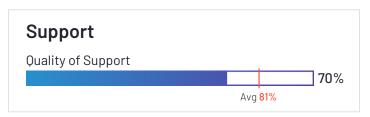
# Sage 100 cloud

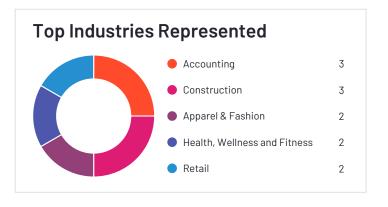
3.6 ★★★☆☆ (204)













**Ownership** Sage Software



**HQ Location** Newcastle



Year Founded 1981



Employees (Listed On Linkedin) 14,417



Company Website www.sage.com



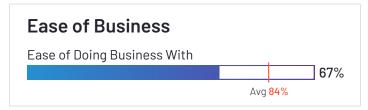


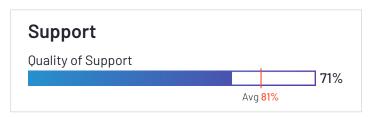
#### Microsoft Dynamics 365 Supply Chain Management

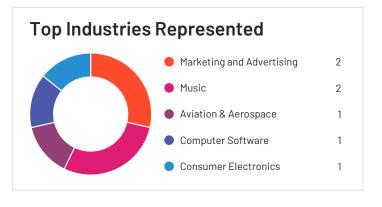
3.7 ★★★☆☆ (102)





















On Linkedin) 238,990

Company Website microsoft.com





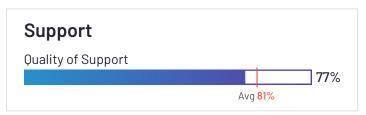
# JobBOSS<sup>2</sup>

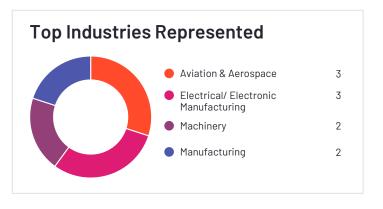
3.8 ★★★☆ (56)















Year Founded 1999



Employees (Listed On Linkedin) 1,317



Company Website ecisolutions.com



# Relationship Index Methodology

#### Relationship Index Inclusion Criteria

Products included in the Small-Business Relationship Index for Discrete ERP|Spring 2025 have received a minimum of 10 reviews and 5 responses for each of the relationship-related questions featured in our survey by February 25, 2025. Inviting other users, such as colleagues and peers, to join G2 and share authentic product reviews will accelerate this process and encourage the inclusion of additional products.

#### Segmented Index Scoring Methodology

When viewing an Index report by segment size, the same Index scoring methodology applies. However, the review data used is only from reviewers who are employed by a company within a particular company segment.

G2 uses the following definitions for company segments:

- > Small-Business Review: A review from someone who works at a company with 50 or fewer employees
- ▶ Mid-Market Review: A review from someone who works at a company with 51-1,000 employees
- ▶ Enterprise Review: A review from someone who works at a company with 1,001+ employees

#### Relationship Scoring Methodology

G2 rates products and sellers based on reviews gathered from our user community, as well as data aggregated from online sources and social networks. We apply a unique, patent-pending algorithm to this data to calculate the product's Relationship score. The Small-Business Relationship Index for Discrete ERP | Spring 2025 report is based off of scores calculated using the G2 relationship algorithm v1.0 from data collected through February 25, 2025. The Relationship score is affected by the following (in order of importance):

- Customers' reported ease of doing business with the seller based on reviews by G2 users
- Customers' satisfaction with the product's quality of support based on reviews by G2 users
- ▶ Customers' likelihood to recommend each product based on reviews by G2 users
- The number of reviews received on G2; buyers trust a product with more reviews, and a greater number of reviews indicates a more representative and accurate reflection of the customer experience.

(Discrete ERP Relationship Index Small-Business continues on next page)



# Relationship Index Methodology (continued)

#### **Categorization Methodology**

Please visit G2's categorization methodology page to learn more about how products are categorized. For more in-depth information about how we refer to different types of software, please view our list of standard definitions.

#### Trust

Keeping our ratings unbiased is our top priority. We require the use of a LinkedIn account or verified business email address to validate a G2 user's identity and employer. We also validate users by partnering with sellers and organizations to securely authenticate users through select platforms. We do not allow users to review their current or former employers' products, or those of their employers' competitors. Additionally, all reviews are manually checked by our team after our algorithm filters out reviews that don't meet our submission requirements. All reviews must pass our moderation process before they are published.

G2 may occasionally offer incentives for honest reviews to help us gather a full and accurate data set. These incentives are offered as thank-yous for approved reviews. Incentives are never conditioned upon the substance of the review, positive or negative. Each such incentivized review is disclosed with an "Incentivized Review" banner.