Epicor Brochure

Quick Ship

Fast, flexible, cost-effective shipping for Kinetic and Prophet 21®



Ship smarter.

Increase productivity with Quick Ship

Cloud migration is on fire as manufacturers and distributors like you seek to enable remote work, optimize technology spending and improve operational efficiency.

In 2021, Bain & Company® reported that more than one third of companies found their technology fell short in providing needed insights and advocated cloud-based solutions to increase agility and resiliency. $_1$ McKinsey and Company agreed, emphasizing the risks for those who fail to evolve and the competitive advantage for those who do. $_2$

Yet, as American industrialist Henry Ford said, "Improved productivity means less human sweat, not more."

Quick Ship helps you heed that advice — by automating repetitive processes like rate shopping, shipment emails and paperwork, you can reduce labor and shipping costs as well as fines and surcharges related to manual copy and paste errors.

It's also 'one-stop shopping'. As the only shipping software with real-time, comprehensive, seamless integration to Epicor® ERP platforms, Quick Ship offers the convenience of a single vendor to Epicor ERP customers.

Available in Microsoft Azure®, Quick Ship keeps your business running and your technology flexible and current, without the hassle of VPN access. Not to mention its cost-effectiveness as a cloud solution.

And, with multiple carrier options 3 and integrated HazMat compliance software, your flexibility and cost savings can increase even further.

- 1 'Supply Chains Are Looking Up, Literally', Bain & Company, May 2021
- 2 'How to master the omnichannel supply chain', McKinsey & Company, July 2021
- 3 Quick Ship Supported Carriers List





A Modular Solution

Build a shipping system to meet your customers' needs

Solve Your Shipping Challenges

- Is your freight spending increasing?
- Do you make late deliveries to end customers?
- Do you ship to the wrong locations?
- Do you experience delays stemming from inaccurate international paperwork?
- Do you find billing errors caused by entering freight and tracking information manually?
- Does your team work in disparate systems?
- Are you unable to add handling charges to packages or shipments?
- Do you find it hard to process blind shipments and / or those originating outside the country of origin?

With Quick Ship Shipping Solutions

- Accelerate your shipping process
- Rate shop orders and shipments from any desktop and remote location at no additional cost per user. Push selected rates to your Epicor ERP
- Turn your shipping area into a profit center
- Process each shipment consistently, regardless of carrier
- Expand as your business grows
- Process additional paperwork in seconds, not minutes
- Produce international paperwork automatically
- Deploy a single solution across all locations
- Process blind or shipments and CODs with ease



<u>Find out</u> how much Quick Ship can save you through error reductions alone.

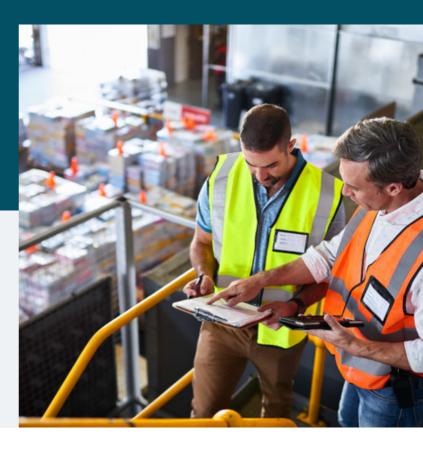
Drive Operational Efficiency

One warehouse implementing Quick Ship:

- Reduced required shipping lanes from 5 to 3
- Reduced time required to complete shipping activities by five hours per day
- Successfully reallocated two workers to other areas of the warehouse

"Quick Ship helped us to combine and streamline multiple tasks, reducing our employees' fatigue."

Director of Operations, Supply Chain



Extend Your ERP to Streamline Your Shipping Processes

Quick Ship integrates seamlessly with Kinetic and Prophet 21 ERPs to process shipping transactions quickly and efficiently.

Quick Ship contacts selected carriers to retrieve freight charges and tracking information based on size, weight, dimensions, number of packages, and destination zip code. That information then automatically appears in your ERP system so you can process any shipment using any licensed carrier from the same screen — so you never have to leave your ERP solution to initiate a shipment.

By auto-populating all necessary information, you also eliminate manual errors associated with copying data from the carrier to your ERP system. Quick Ship also prints the carrier label and any additional paperwork required for the shipment.

Global, Intuitive, Cloud-Based Solution

Easy-to-use, completely browserbased solution supports multiple languages and currencies.

Leading Cloud Infrastructure

Security and reliability of a leading cloud infrastructure platform, Microsoft Azure; global data centers, including support for US government cloud for US Kinetic cloud customers.

Drive Customer Loyalty Through Rate Shopping

Quick Ship offers Rate Shopping at time of quote, order or shipment to keep your customers' shipping costs low and drive loyalty. Calculated freight flows back to your ERP platform for automated invoicing of freight charges. Epicor Commerce Connect (ECC) customers can pull these rates into ECC and rate shop at checkout; no need to maintain sipping rates in both applications. International shipments generate international paperwork, based on the country of destination.

Give Your Customers Carrier Options

Drive customer loyalty by offering multiple shipping carrier options. They can shop for their ideal price and shipping duration and perhaps take advantage of loyalty accounts through their favorite shipping carriers.

Quick Ship integrates each of the most popular shipping carriers as options for your customers to choose from. See the full carrier listing <u>here</u>.

Automate

Improved efficiency by autogenerating paperwork like shipment notifications, international and HazMat paperwork, return labels, and VICs or Short Form Bills of Lading when processing truck shipments.

Simplify Carrier Negotiation

Quick Ship integrates with Navisphere, a 3PL that lets you set up freight carriers within your network. They hold the carrier contracts and handle all negotiations, claims, invoice review, etc. More than 70 carriers are available.

Reduce Risk and Simplify HazMat Shipping

Reduce potential fines and returned shipments, and simplify hazardous materials shipping with automatically-generated HazMat paperwork. Quick Ship recognizes when an item being shipped requires HazMat documentation, then stores the classification data and completes required paperwork for you. And, for more complex hazardous shipments, Quick Ship extends these capabilities, integrating with LabelMaster®'s Dangerous Goods Information System (DGIS) to make your hazmat shipping as easy as your non-regulated shipping.

Maintain Discretion

Ship products from sellers to customers without disclosing a third-party or warehouse location (blind) or directly from third parties to customers (drop).

Reduce Inventory Requirements

Ship products directly to customers from third parties.

Centralize Document Storage

Store shipping documents in a central location for easy access / export compliance. Quick Ship is integrated with Epicor ECM so you can store shipping documents related to orders in a central location for easy access by all departments to meet export compliance requirements.

Drive Efficiency and Customer Loyalty

Automatically inform customers when their orders ship, print or email return labels to simplify returns, and produce VICs or Short Form Bills of Lading when processing truck shipments.

Ease Truck Shipments

Import rate files for generic/LTL carriers. Also, more than 70 LTL carriers are available via integration with Navisphere by CH Robinson.



Choose the Option that Best Suits Your Needs

Features	Express	Core
ERP Integration	Yes	Yes
Web Application	Yes	Yes
Cloud Availability	Yes	Yes
Custom Email Notifications	Yes	Yes
Handling Fees	Yes	Yes
Order Reference Defaults	Yes	Yes
Returns	Yes	Yes
Blind or Drop Shipping	Yes	Yes
Shipping Charge Schemes	Yes	Yes
Third-Party Billing	Yes	Yes
Rate Shopping	Yes	Yes
Unlimited Users	No	Yes
Additional Carriers (DHL, USPS, CanPar, etc.	No	Yes
Hazardous Materials	No	Yes
International Shipping	No	Yes
Less Than Truckload (LTLs) / Bills of Lading (BOLs)	No	Yes

"Five years ago, we had three drivers who did all our shipping. Today, 90% of our orders are on Epicor Quick Ship, a move that gave us the opportunity to relocate two drivers to manufacturing and created a significant environmental benefit. It also has given us more confidence in traceability and our on-time delivery rates because everything is in the system, from pickup to proof of delivery."

Jos Greve, Information & Communications Technology Manager, Boers & Co Precision Solution Group

Available in the Cloud or On-Premise

Features	On-premise	Cloud
Hosting of site in Microsoft Azure data centers	No	Yes
Proactive performance monitoring	No	Yes
Autoscaling of infrastructure and resources as your site grows	No	Yes
Proactive release upgrades and security updates	No	Yes
Geo-replicated databases for disaster recovery	No	Yes
High availability with 99.5% SLA-commitment	No	Yes
Cloud-managed hosting infrastructure upgrades	No	Yes
Denial of service (DoS) attack protection	No	Yes
Daily, monthly, yearly backups	No	Yes
24/7 system monitoring from Epicor Cloud Reliability Center	No	Yes
Access to release code before General Availability (GA)	No	Yes
Single support number for all issues	No	Yes
Access to Quick Ship releases	Yes	Yes
Quick Ship product support	Yes	Yes

CPICOR

We're here for the hard-working businesses that keep the world turning. They're the companies who make, deliver, and sell the things we all need. They trust Epicor to help them do business better. Their industries are our industries, and we understand them better than anyone. By working hand-in-hand with our customers, we get to know their business almost as well as they do. Our innovative solution sets are carefully curated to fit their needs, and built to respond flexibly to their fast-changing reality. We accelerate every customer's ambitions, whether to grow and transform, or simply become more productive and effective. That's what makes us the essential partners for the world's most essential businesses.

Contact Us Today: info@epicor.com | www.epicor.com

The contents of this document are for informational purposes only and are subject to change without notice. Epicor Software Corporation makes no guarantee, representations, or warranties with regard to the enclosed information and specifically disclaims, to the full extent of the law, any applicable implied warranties, such as fitness for a particular purpose, merchantability, satisfactory quality, or reasonable skill and care. The results represented in this testimonial may be unique to the particular customer as each user's experience will vary. This document and its contents, including the viewpoints, testimonials, dates, and functional content expressed herein are believed to be accurate as of its date of publication, October, 2022. Use of Epicor products and services are subject to a master customer or similar agreement. Usage of the solution(s) described in this document with other Epicor software or third-party products may require the purchase of licenses for such other products. Epicor, the Epicor logo, ERP and Prophet 21 are trademarks or registered trademarks of Epicor Software Corporation in the United States, and in certain other countries and/or the EU. Microsoft Azure, LabelMaster and Bain & Company are trademarks of Microsoft Corporation, Labelmaster and Bain & Company, Inc.. Copyright © 2022 Epicor Software Corporation. All rights reserved.